



LET'S SUPERSIZE ENGAGEMENT WITH TODAY'S YOUNG PEOPLE.

Thanks for taking part in my presentation! In the following pages, you'll find the PowerPoint slides you requested.

As I shared in my keynote, engagement is the key to unlock everything for the younger generations: consistent attendance, positive behaviors, enhanced performance, better outcomes, and more.

If you'd like to dig deeper, here are further resources:

- [YouTube](#): More content, tools, and insights from my work
- [Competitive Advantage Track](#): Through this free video series and action guides, I'll introduce the what, why, and how of competitive advantage to the young people in your sphere of influence
- [Flexible Lesson Framework](#): Easily teach 21 professional and life skills to students in preK through college/workforce development with the Skill Tree flexible lesson framework
- [Career Tree](#): Don't just check the career exploration box—bring it to life with the Career Tree, designed specifically for today's younger generations

Finally, if you'd like to connect directly with my team to discuss your organization's needs, we'd love to talk. [Reach out today!](#)

A handwritten signature in black ink, appearing to read 'Mark C. Perna', with a long horizontal line extending to the right.

MARK C. PERNA
SPEAKER | AUTHOR | CEO

CONNECT WITH ME

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MARK C. PERNA



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Answering Why: Unleashing Passion, Purpose, and Performance in Younger Generations



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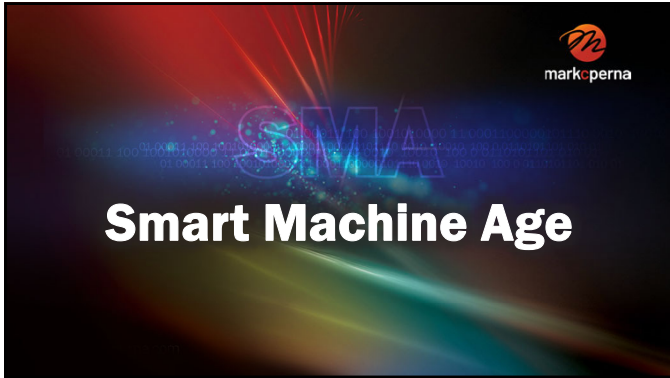


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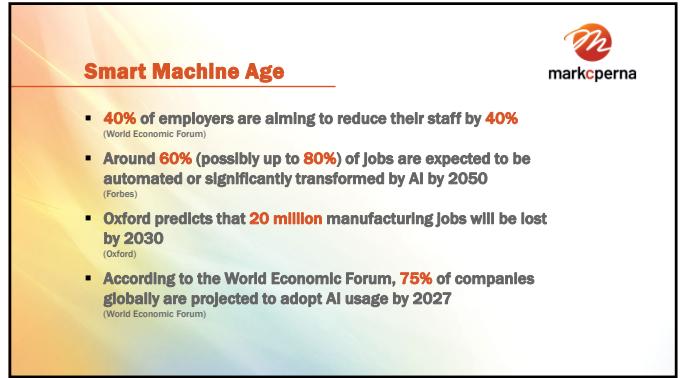


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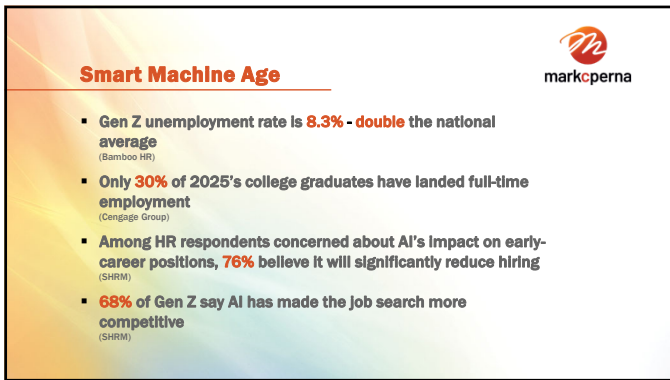
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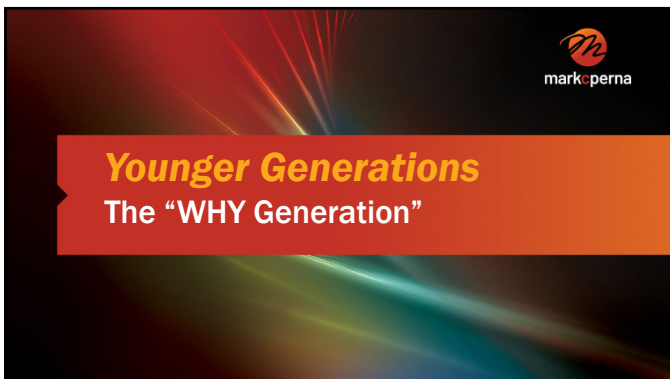
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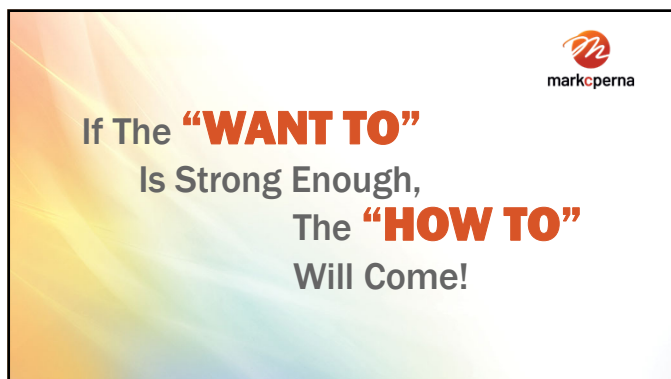


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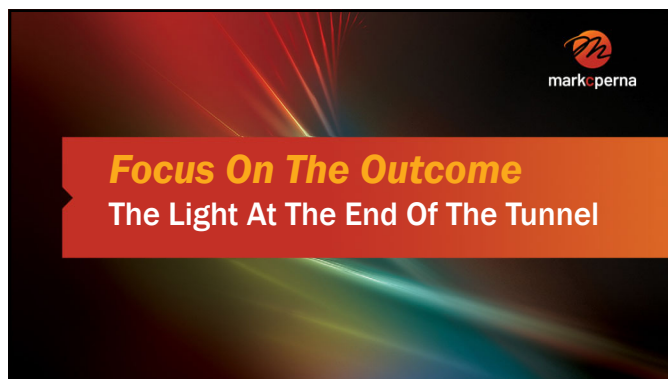


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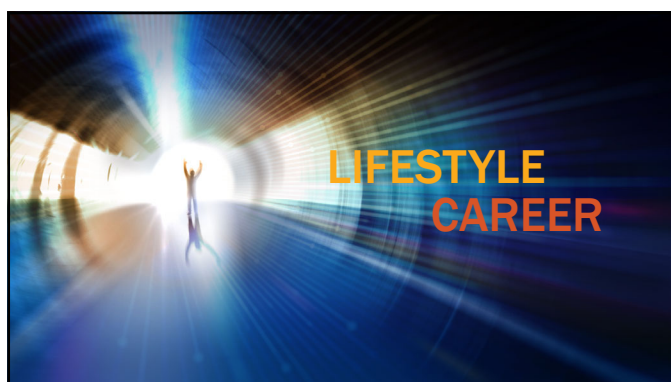
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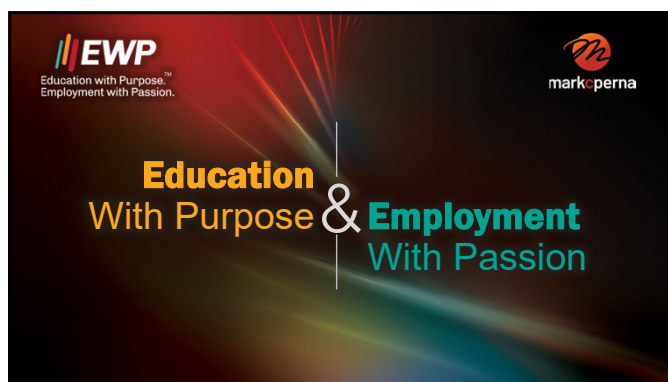
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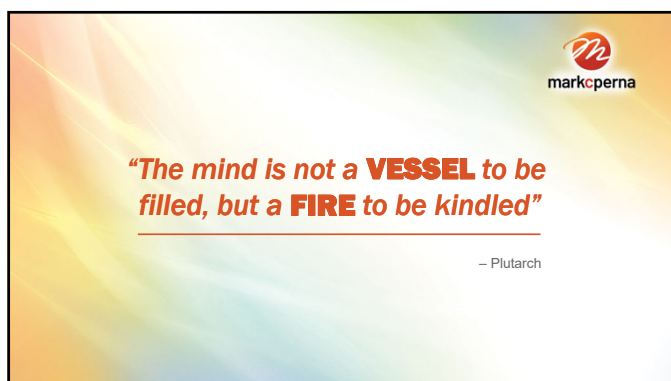
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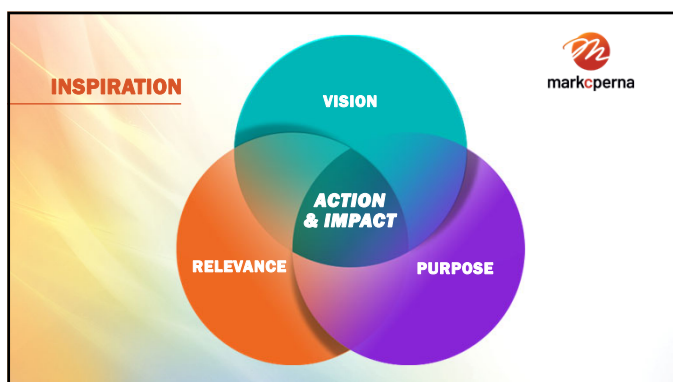
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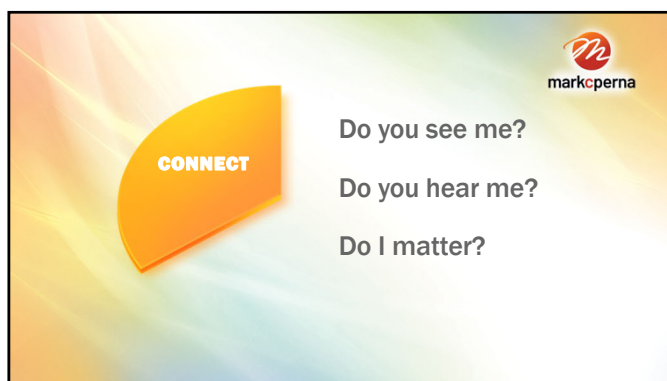
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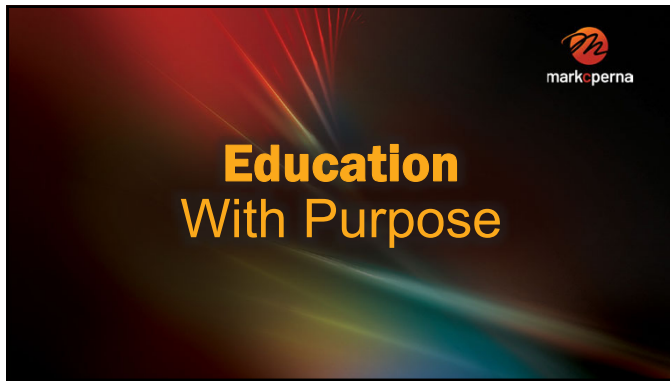


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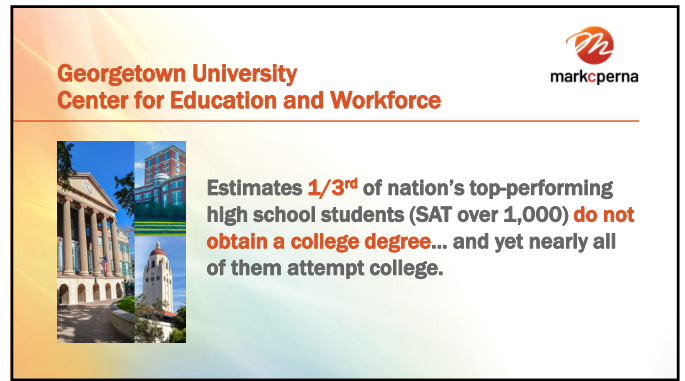


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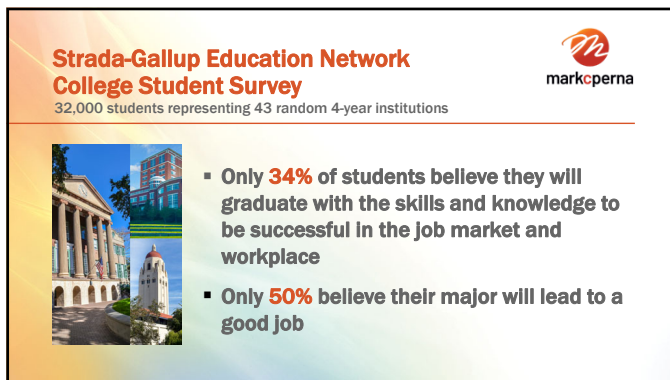
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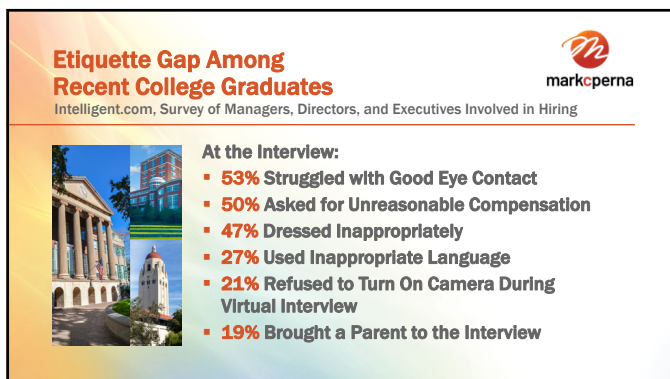
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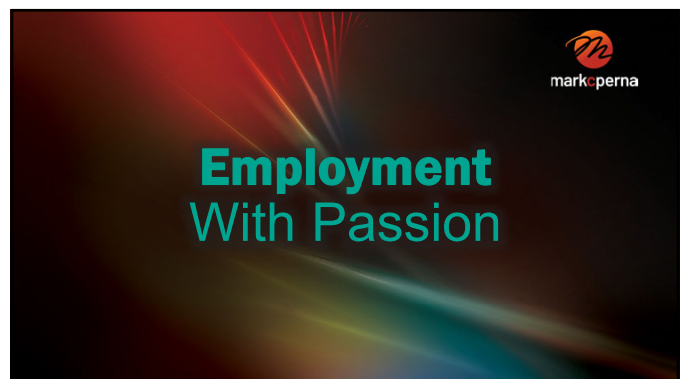
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Transitioning to Skills-Based Hiring

- Nearly **70%** of U.S. jobs require a bachelor's degree, but only **37%** of the workforce has one (OpportunityAtWork; U.S. Census Bureau)
- Skills-first hiring** increases the talent pool for Gen Z by **10.3x** and Millennials by **9x** (LinkedIn)

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EWP
 Education with Purpose.
 Employment with Passion.

Education With Purpose & Employment With Passion

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CAREER TREE
 EDUCATION WITH PURPOSE
 DEER VALLEY

TECHNICAL CAREERS
 (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Dental Hygienist
- Emergency Medical Technician (EMT)
- Clinical Lab Assistant
- Surgical Technician
- Radiology Technician
- Physical Therapy Assistant
- EKG Technician
- Paramedic
- Crime Scene Investigator
- Phlebotomist
- Optician
- Histology Technician

PROFESSIONAL CAREERS
 (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Biomedical Engineer
- Physician
- Physical Therapist
- Certified Athletic Trainer
- Epidemiologist
- Food Scientist
- Genetic Counselor
- Medical Examiner
- Medical Laboratory Scientist
- Registered Nurse
- Veterinarian
- Microbiologist

ENTRY-LEVEL CAREERS
 (with Program Completion)

- 911 Operator
- Durable Medical Equipment Sales
- Lab Assistant
- Morgue Assistant
- Occupational/Physical Therapy Assistant
- Scrub/Surgical Technician
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Hospital Nutrition Assistant
- Sterilization Assistant

ACADEMICS | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

BIOMEDICAL SCIENCE

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ENTRY-LEVEL CAREERS
 (with Program Completion)

- 911 Operator
- Durable Medical Equipment Sales
- Lab Assistant
- Morgue Assistant
- Occupational/Physical Therapy Assistant
- Scrub/Surgical Technician
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Hospital Nutrition Assistant
- Sterilization Assistant

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
 (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Dental Hygienist
- Emergency Medical Technician (EMT)
- Clinical Lab Assistant
- Surgical Technician
- Radiology Technician
- Physical Therapy Assistant
- EKG Technician
- Paramedic
- Crime Scene Investigator
- Phlebotomist
- Optician
- Histology Technician

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PROFESSIONAL CAREERS
 (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Biomedical Engineer
- Physician
- Physical Therapist
- Certified Athletic Trainer
- Epidemiologist
- Food Scientist
- Genetic Counselor
- Medical Examiner
- Medical Laboratory Scientist
- Registered Nurse
- Veterinarian
- Microbiologist

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DEER VALLEY

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Dental Hygienist
- Emergency Medical Technician (EMT)
- Clinical Lab Assistant
- Surgical Technician
- Building Technician
- Physical Therapy Assistant (PTA)
- Pharmacist
- Crime Scene Investigator
- Phlebotomist
- Optician
- Histology Technician

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Biomedical Engineer
- Physicist
- Certified Athletic Trainer
- Endocrinologist
- Food Scientist
- Genetic Counselor
- Medical Examiner
- Medical Laboratory Scientist
- Registered Nurse
- Veterinarian
- Microbiologist

ENTRY-LEVEL CAREERS
(with Program Completion)

- Call Operator
- Reusable Medical Equipment Sales
- Lab Assistant
- Morgan Assistant
- Occupational/Physical Therapy Assistant
- Biological Technician
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Hospital Reception Assistant
- Sterilization Assistant

ACADEMICS | **PROFESSIONAL SKILLS**

EXPERIENCES | **PASSION**

BIOMEDICAL SCIENCE

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JEFFCO PUBLIC SCHOOLS

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Gaming Writer
- Paralegal
- Content Strategist
- Social Media Manager
- Social Media Writer
- Publisher
- Concierge
- Tour Guide
- ESOL Teacher
- Web Content Manager
- Web Content Writer
- Content Manager

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Script Doctor
- Therapist
- English/Language Arts High School Teacher
- College Professor
- Ghost Writer
- Technical Writer
- Lawyer
- Marketing Executive
- Curator
- Educational Consultant
- Writer/Author

ENTRY-LEVEL CAREERS
(with Program Completion)

- Community Organizer
- Fundraiser
- Social Media Coordinator
- Office Clerk
- Content Creator
- Desk Clerk/Hospitality
- Copywriter
- Reporter
- Blogger
- Private Tutor
- Office Manager
- Library Assistant

ACADEMICS | **PROFESSIONAL SKILLS**

EXPERIENCES | **PASSION**

ENGLISH

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ENTRY-LEVEL CAREERS
(with Program Completion)

- Community Organizer
- Fundraiser
- Social Media Coordinator
- Office Clerk
- Content Creator
- Desk Clerk/Hospitality
- Copywriter
- Reporter
- Blogger
- Private Tutor
- Office Manager
- Library Assistant

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Gaming Writer
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- Social Media Writer
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- Tour Guide
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- Web Content Manager
- Web Content Writer
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- Lawyer
- Marketing Executive
- Curator
- Editor
- Educational Consultant
- Writer/Author

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JEFFCO PUBLIC SCHOOLS

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- Office Clerk
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- Desk Clerk/Hospitality
- Copywriter
- Reporter
- Blogger
- Private Tutor
- Office Manager
- Library Assistant

ACADEMICS | **PROFESSIONAL SKILLS**

EXPERIENCES | **PASSION**

ENGLISH

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CAREER TREE
EDUCATION WITH PURPOSE

GREENHILL COUNTY SCHOOLS
Inspire Support Progress

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Robot Technician/Programmer
- CNC Machinist
- Certified Welder (MIG, TIG, Stick)
- Mechatronics Technician
- CAD Drafter
- Electronic/Mechanical Technician
- 3D Printer Operator
- Quality Control Inspector
- Millwright
- Underwater Welder
- Shipbuilder
- Construction Welder

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Tool/Die Maker
- Electronic/Mechanical Engineer
- Robotics Engineer
- Mechanical Engineer
- Software Engineer/Programmer
- Metallurgist
- Chemical Engineer
- Certified Welding Inspector
- Chemist
- Manufacturing Supervisor
- Industrial Systems Engineer
- Welding Educator

ENTRY-LEVEL CAREERS
(With Program Completion)

- CNC Machine Tool Operator
- Saw Room Operator
- Process Technician
- Robot Operator
- Mill/Drill/Punch Operator
- Machine Operator
- Maintenance Technician
- Production Fabricator
- Production Mig Welding
- Welder Helper

ACADEMICS **PROFESSIONAL SKILLS**

EXPERIENCES **PASSION**

ADVANCED MANUFACTURING

TFS

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ENTRY-LEVEL CAREERS
(with Program Completion)

- CNC Machine Tool Operator
- Saw Room Operator
- Production Fabricator
- Process Technician
- Robot Operator
- Mill/Drill/Punch Operator
- Machine Operator
- Maintenance Technician
- Production Fabricator
- Fitter
- Production Mig Welding
- Welder Helper

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Robot Technician/Programmer
- CNC Machinist
- Certified Welder (MIG, TIG, Stick)
- Mechatronics Technician
- CAD Drafter
- Electronic/Mechanical Technician
- 3D Printer Operator
- Quality Control Inspector
- Millwright
- Underwater Welder
- Shipbuilder
- Construction Welder

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PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Tool/Die Maker
- Electronic/Mechanical Engineer
- Robotics Engineer
- Mechanical Engineer
- Software Engineer/Programmer
- Metallurgist
- Chemical Engineer
- Certified Welding Inspector
- Chemist
- Manufacturing Supervisor
- Industrial Systems Engineer
- Welding Educator

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CAREER TREE
EDUCATION WITH PURPOSE

GREENHILL COUNTY SCHOOLS
Inspire Support Progress

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Robot Technician/Programmer
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- Chemical Engineer
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- Manufacturing Supervisor
- Industrial Systems Engineer
- Welding Educator

ENTRY-LEVEL CAREERS
(With Program Completion)

- CNC Machine Tool Operator
- Saw Room Operator
- Production Fabricator
- Process Technician
- Robot Operator
- MIG/Drill/Punch Operator
- Machine Operator
- Maintenance Technician
- Production Fabricator
- Fitter
- Production Mig Welding
- Welder Helper

ACADEMICS **PROFESSIONAL SKILLS**

EXPERIENCES **PASSION**

ADVANCED MANUFACTURING

TFS

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CAREER TREE
EDUCATION WITH PURPOSE

ARIZONA STATE UNIVERSITY MOUNTAIN VIEW

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Appliance, Audio/Video Technicians
- Automotive Technicians
- Technician/Programmer
- Industrial Video Technicians
- Electro-Mechanical Technician
- Automotive Robotics Technician
- Industrial Electronic Technician
- Automotive Technician
- Field Service Technician
- Fluid Power Technician
- Biomedical Technician
- Quality Control Technician
- Mechatronics Technician

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Mechanical Engineer
- Automation Engineer
- Controls Engineer
- Field Service Engineer
- Electronics Engineer
- Automation/Robotics Engineer
- Audio/Video Designer
- Medical Equipment Design
- Biomedical Engineer
- Engineering Manager
- Mechatronics Engineer

ENTRY-LEVEL CAREERS
(With Program Completion)

- Appliance Installer
- Facility Audio/Video Operator
- Retail Sales
- Service Operator
- Automotive Park Worker
- Electronic Assembler
- Robot/Automated Operator
- Audio/Video Installer
- Hospital Custodian
- Home Medical Equipment Service
- Automation Operator
- Production Worker

ACADEMICS **PROFESSIONAL SKILLS**

EXPERIENCES **PASSION**

MECHATRONICS

TFS

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ENTRY-LEVEL CAREERS
(with Program Completion)

- Appliance Installer
- Facility Audio/Video Operator
- Retail Sales
- Machine Operator
- Amusement Park Worker
- Electronics Assembler
- Robot/Animatronic Operator
- Audio/Video Installer
- Hospital Custodian
- Home Medical Equipment Delivery
- Automation Operator
- Production Worker

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Appliance, Audio/Video Technician
- Automation/Robotic Technician/Programmer
- Industrial Sales
- Electro-Mechanical Technician
- Automation/Robotic/Ride Technician
- Industrial Electronic Technician
- Engineering Technician
- Field Service Technician
- Fluid Power Technician
- Biomedical Technician
- Quality Control Technician
- Mechatronics Technician

EDUCATION WITH CAREER TREE

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PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Process Engineer
- Mechanical Engineer
- Automation Consultant/Integrator
- Controls Engineer
- Field Service Engineer
- Electronics Engineer
- Automation/Robotics Engineer
- Audio/Video Designer
- Medical Equipment Design
- Biochemical Engineer
- Engineering Manager
- Mechatronics Engineer

EDUCATION WITH PURPOSE CAREER TREE

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MECHATRONICS

EDUCATION WITH PURPOSE CAREER TREE

PROFESSIONAL CAREERS (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Process Engineer
- Mechanical Engineer
- Automation Consultant/Integrator
- Controls Engineer
- Field Service Engineer
- Electronics Engineer
- Automation/Robotics Engineer
- Medical Equipment Design
- Biochemical Engineer
- Engineering Manager
- Mechatronics Engineer

TECHNICAL CAREERS (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Appliance, Audio/Video Technician
- Automation/Robotic Technician/Programmer
- Industrial Sales
- Electro-Mechanical Technician
- Automation/Robotic/Ride Technician
- Industrial Electronic Technician
- Engineering Technician
- Field Service Technician
- Fluid Power Technician
- Biomedical Technician
- Quality Control Technician
- Mechatronics Technician

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- Audio/Video Installer
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- Home Medical Equipment Delivery
- Automation Operator
- Production Worker

ACADEMICS

EXPERIENCES

PROFESSIONAL SKILLS

PASSION

Arkansas State UNIVERSITY MOUNTAIN HOME

TFS

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ENGINEERING AND ROBOTICS

EDUCATION WITH PURPOSE CAREER TREE

PROFESSIONAL CAREERS (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Structural Engineer
- Software Engineer
- Robotics Engineer
- Project Manager
- Systems Engineer
- Mechanical Engineer
- Environmental Engineer
- Chemical Engineer
- Civil/Architectural Engineer
- Aerospace Engineer
- Electrical Engineer

TECHNICAL CAREERS (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Advanced Manufacturing Technicians
- Chemical Engineering Technician
- Electrical Engineering Technician
- Factory Repair Technician
- Industrial Maintenance Technician
- Machine Robot Programmer
- PLC Programmer
- Robot Programmer
- Electrical Refrigeration Technician
- Oil & Gas Field Service Technician
- CNC Machine Tool Programmer/Technician

ENTRY-LEVEL CAREERS (with Program Completion)

- 3D Printing Technician
- Assembly Line Operator
- CNC Operator
- Drone Operator
- Surveyor Assistant
- Test Engineer
- Installation Technician
- Electrical/Mechanical Equipment Assembler
- Amusement Ride Maintenance Technician
- Construction Worker
- Equipment Sales
- PLC Maintenance Technician

ACADEMICS

EXPERIENCES

PROFESSIONAL SKILLS

PASSION

TCALC

TFS

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ENTRY-LEVEL CAREERS
(with Program Completion)

- 3D Printing Technician
- Assembly Line Operator
- CNC Operator
- Drone Operator
- Surveyor Assistant
- Test Engineer
- Installation Technician
- Electrical/Mechanical Equipment Assembler
- Amusement Ride Maintenance Technician
- Construction Worker
- Equipment Sales
- PLC Maintenance Technician

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Advanced Manufacturing Technician
- Automatronics Technician
- Chemical Engineering Technician
- Electrical Engineering Technician
- Factory Repair Technician
- Industrial Maintenance Technician
- Marine Robot Programmer
- PLC Programmer
- Robot Programmer
- Precision Agriculture Technician
- Oil & Gas Field Service Technician
- CNC Machine Tool Programmer/Technician

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PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Structural Engineer
- Software Engineer
- Robotics Engineer
- Project Engineer
- Project Manager
- Nuclear Engineer
- Mechanical Engineer
- Environmental Engineer
- Chemical Engineer
- Civil/Architectural Engineer
- Aerospace Engineer
- Electrical Engineer

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TCALC

TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Advanced Manufacturing Technician
- Automatronics Technician
- Chemical Engineering Technician
- Electrical Engineering Technician
- Factory Repair Technician
- Industrial Maintenance Technician
- Marine Robot Programmer
- PLC Programmer
- Robot Programmer
- Precision Agriculture Technician
- Oil & Gas Field Service Technician
- CNC Machine Tool Programmer/Technician

ENTRY-LEVEL CAREERS
(with Program Completion)

- 3D Printing Technician
- Assembly Line Operator
- CNC Operator
- Crane Operator
- Supervisor Assistant
- Test Engineer
- Technical Technician
- Electrical/Mechanical Equipment Assembler
- Amusement Ride Maintenance Technician
- Construction Worker
- Equipment Sales
- PLC Maintenance Technician

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Structural Engineer
- Software Engineer
- Robotics Engineer
- Project Manager
- Project Engineer
- Mechanical Engineer
- Environmental Engineer
- Civil/Architectural Engineer
- Aerospace Engineer
- Electrical Engineer

ACADEMICS | **PROFESSIONAL SKILLS** | **PASSION**

ENGINEERING AND ROBOTICS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Master Electrician - Residential and Commercial
- Residential and Commercial Electrician
- Low Voltage System Technician/Fire and Security
- Business Owner (Self-Employed)
- Foreman
- Licensed Electrician
- Marine Electrician
- Solar and Wind Renewable Energy Technician
- Industrial Control Specialist
- Electrical Estimator
- Maintenance Facility Electrician
- Theme Park Electrician

ENTRY-LEVEL CAREERS
(with Program Completion)

- Apprentice Electrician
- Apprentice Fire Alarm Technician
- Apprentice Security System Technician
- Cable Television Installer
- Telecommunication Technician
- Customer Service/Sales Representative
- Material and Equipment Manager
- Office Manager
- Utility Worker
- Manufacturer's Representative
- Material and Equipment Delivery Person
- Home Theater Installer

PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Structural Engineer
- Electrical System Project Designer
- Empire Manager
- Electrical Instructor
- Electrical Inspector
- Systems Integrator
- Renewable Energy System Designer
- Power Plant Technician
- Utility System Infrastructure Designer
- Electrical Designer/Architect

ACADEMICS | **PROFESSIONAL SKILLS** | **PASSION**

ELECTRICAL

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ENTRY-LEVEL CAREERS
(with Program Completion)

- Apprentice Electrician
- Apprentice Fire Alarm Technician
- Apprentice Security System Technician
- Cable Television Installer
- Telecommunication Technician
- Customer Service/Sales Representative
- Material and Equipment Manager
- Office Manager
- Utility Worker
- Manufacturer's Representative
- Material and Equipment Delivery Person
- Home Theater Installer

PROFESSIONAL SKILLS

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TECHNICAL CAREERS
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Master Electrician - Residential and Commercial
- Journeyman Electrician - Residential and Commercial
- Low Voltage System Technician/Fire and Security
- Business Owner (Self-Employed)
- Foreman
- Licensed Electrician
- Marine Electrician
- Solar and Wind Renewable Energy Technician
- Industrial Control Specialist
- Electrical Estimator
- Maintenance Facility Electrician
- Theme Park Electrician

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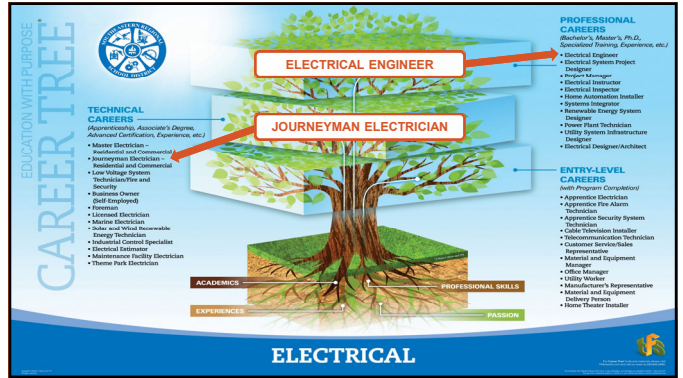
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PROFESSIONAL CAREERS
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Electrical Engineer
- Electrical System Project Designer
- Project Manager
- Electrical Instructor
- Electrical Inspector
- Home Automation Installer
- Systems Integrator
- Renewable Energy System Designer
- Power Plant Technician
- Utility System Infrastructure Designer
- Electrical Designer/Architect

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ELECTRICAL

PROFESSIONAL CAREERS (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Electrical Engineer
- Electrical System Project Designer
- Project Manager
- Electrical Inspector
- Home Automation Installer
- Systems Integrator
- Renewable Energy System Designer
- Power Plant Technician
- Utility System Infrastructure Designer
- Electrical Designer/Architect

TECHNICAL CAREERS (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

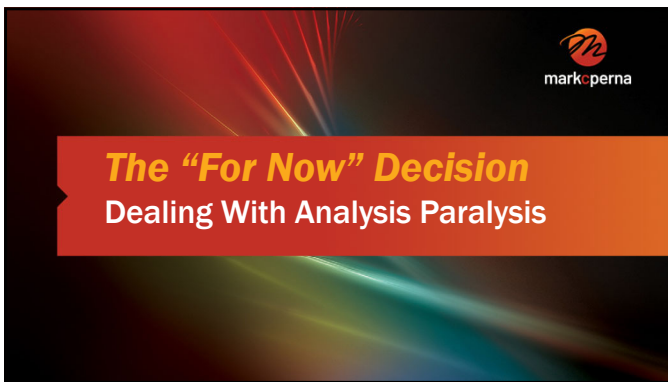
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- Residential and Commercial Electricians
- Low Voltage Systems Technicians/Fire and Security
- Business Owner (Self-Employed)
- Electrician
- Licensed Electrician
- Master Electrician
- Solar and Wind Renewable Energy Technicians
- Industrial Control Specialist
- Electrical Estimator
- Maintenance Facility Electrician
- Theme Park Electrician

ENTRY-LEVEL CAREERS (Entry Program Completion)

- Apprentice Electrician
- Apprentice Fire Alarm Technician
- Apprentice Security System Technician
- Cable Television Installer
- Telecommunications Technician
- Customer Service/Sales Representative
- Material and Equipment Manager
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- Material and Equipment Delivery Person
- Home Theater Installer

ACADEMICS | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

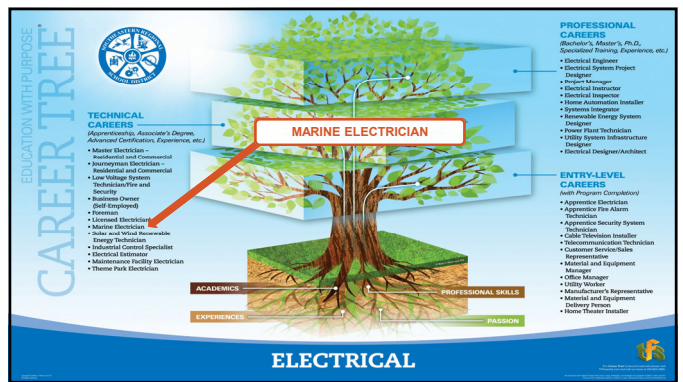
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The "For Now" Decision Dealing With Analysis Paralysis

markperna

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ELECTRICAL

PROFESSIONAL CAREERS (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

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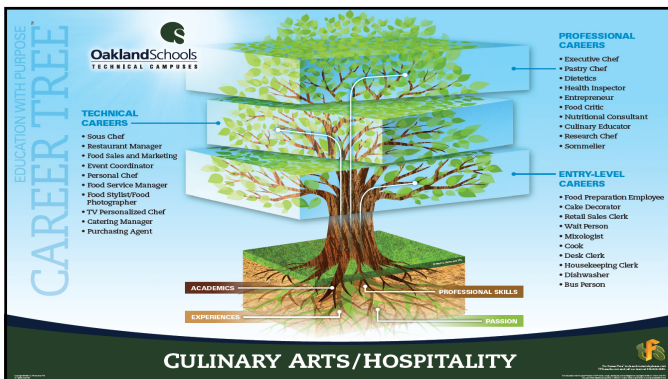
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ACADEMICS | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

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OaklandSchools TECHNICAL CAMPUS

CULINARY ARTS/HOSPITALITY

PROFESSIONAL CAREERS

- Executive Chef
- Pastry Chef
- Dietician
- Health Inspector
- Entrepreneur
- Nutritional Consultant
- Culinary Educator
- Research Chef
- Sommelier

ENTRY-LEVEL CAREERS

- Food Preparation Employee
- Cable Decorator
- Retail Sales Clerk
- Wait Person
- Mixologist
- Cook
- Dish Clerk
- Housekeeping Clerk
- Dishwasher
- Bus Person

TECHNICAL CAREERS

- Sous Chef
- Restaurant Manager
- Food Sales and Marketing Specialist
- Event Coordinator
- Personal Chef
- Food Service Manager
- Food Stylist/Food Photographer
- TV Personalized Chef
- Catering Manager
- Purchasing Agent

ACADEMICS | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

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OaklandSchools TECHNICAL CAMPUS

CULINARY ARTS/HOSPITALITY

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ACADEMICS | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

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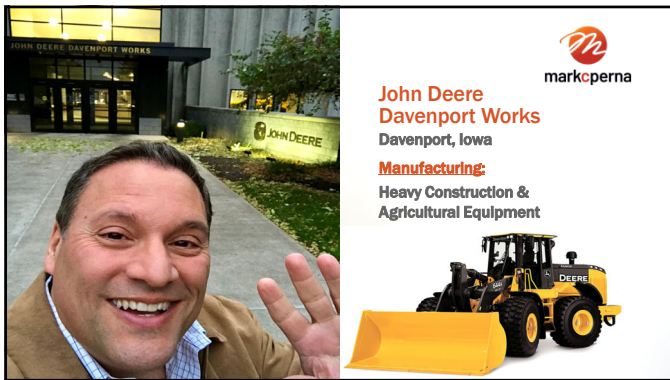
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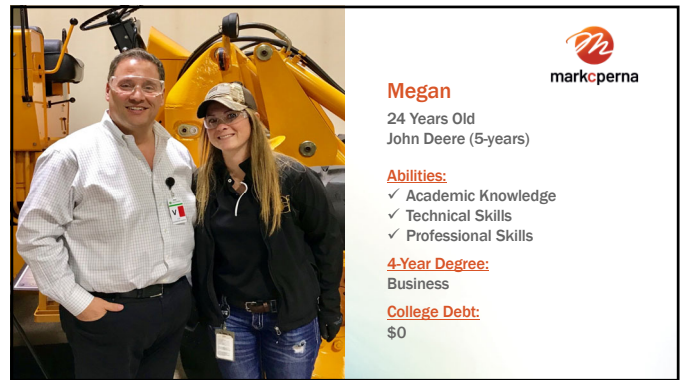
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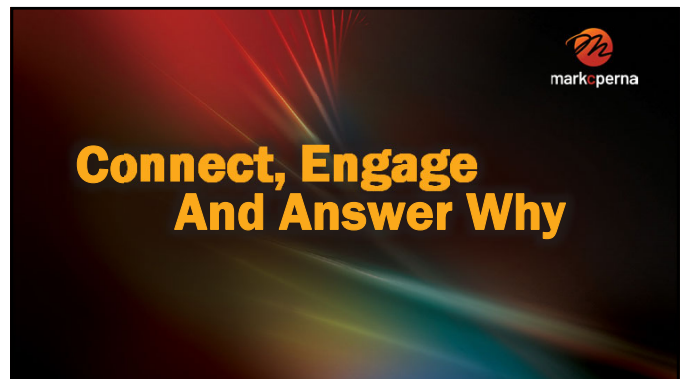
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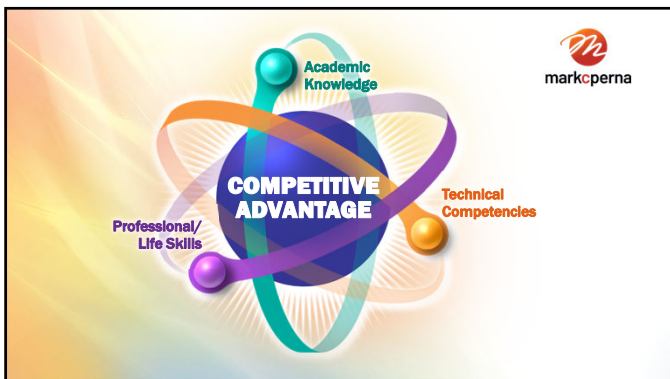
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COMPETITIVE ADVANTAGE

 **4. EMOTIONAL INTELLIGENCE:**
Understanding and managing your own emotions and those of others.

 **5. COPING:**
Managing stressors and challenges to maintain emotional well-being.

 **6. COMMUNICATION:**
The ability to convey information clearly and effectively.

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COMPETITIVE ADVANTAGE


 **7. ACTIVE LISTENING:**
Fully concentrating and engaging with the speaker.


 **8. EMPATHY:**
Understanding and sharing the feelings of others.


 **9. LEADERSHIP:**
Guiding and inspiring others to work towards a shared vision.

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COMPETITIVE ADVANTAGE


 **10. TEAMWORK:**
Working well with others to achieve a common goal.


 **11. ADAPTABILITY:**
Adjusting to new conditions or changes to plans.


 **12. PROBLEM-SOLVING:**
Analyzing situations and finding solutions to challenges.

81

COMPETITIVE ADVANTAGE


 **13. CRITICAL THINKING:**
Evaluating information and arguments logically.


 **14. TIME MANAGEMENT:**
Prioritizing tasks and managing time effectively.


 **15. WORK-LIFE BALANCE:**
Fulfilling school or work responsibilities while also prioritizing personal well-being.

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COMPETITIVE ADVANTAGE

 **16. NETWORKING:**
Building relationships and connections that help both sides.

 **17. CREATIVITY:**
Thinking outside the box to generate new ideas.

 **18. PUNCTUALITY:**
Respecting self and others by consistently being on time.

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COMPETITIVE ADVANTAGE

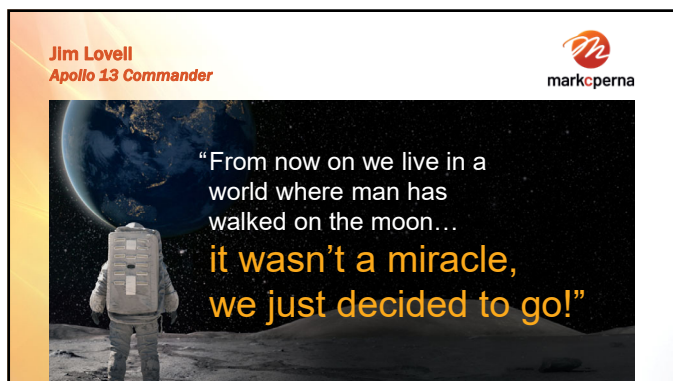
 **19. NEGOTIATION:**
Reaching win-win agreements through respectful dialogue.

 **20. CONFLICT RESOLUTION:**
Navigating and resolving disagreements constructively.

 **21. BULLY-PROOF:**
Resisting, avoiding, or responding to bullying with resilience and confidence.

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